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TOUR NO-12 = DURATION = 6D – 5N

HA NOI + HA LONG SLEEP ON CRUISE + SAPA

QUOTATION FOR 2017 – USD/PAX (RATE PER PERSON – USD)

| Tourguide = English speaking guide | 2 pax | 4 pax | 6 pax | 8 pax | 10 pax | 12 pax | 14 pax | 15 + 1 | 17 +1 | 19 +1 | 23+1 | 25 +1 | 29 +1 | Single Sup |
|--|-------|-------|-------|-------|--------|--------|--------|--------|-------|-------|------|-------|-------|------------|
| Hotel 3*: Ha Noi: Larosa Ha Noi Hotel or similar Cruise in Ha Long: BaiTho junk or similar Sapa: MuongThanh Hotel or similar | 656 | 505 | 448 | 418 | 414 | 416 | 404 | 402 | 398 | 390 | 382 | 377 | 369 | 125 |
| Hotel 4*: Ha Noi: Flower Garden Hotel or similar Cruise in Ha Long: Golden cruise (18 cabins) or similar Sapa: U Sapa Hotel or similar | 722 | 572 | 514 | 484 | 480 | 476 | 474 | 472 | 467 | 459 | 451 | 446 | 438 | 196 |
| Hotel 5*: Ha Noi: Grand Plaza Hotel or similar | 860 | 709 | 652 | 626 | 624 | 622 | 620 | 618 | 613 | 604 | 594 | 589 | 580 | 288 |

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|---|------------|------------|--------------------|--|---------------|--|--------------------------|--|--|--|--|--|--|--|
| Cruise in Ha Long: Golden cruise (48 cabins) or similar | | | | | | | | | | | | | | |
| Sapa 4*+: Victoria Sapa resort or similar | | | | | | | | | | | | | | |
| Transportation | 4 seat car | 16seat van | 24 – 29 seat coach | | 35 seat coach | | 45 seat bus (Aero Space) | | | | | | | |
| # NOTE: THE PRICE ABOVE IS NOT VALID IN VIETNAM PUBLIC HOLIDAY # (2 SEP, 30 APR, 1 MAY, 24 & 31 DEC, 2017) AND VIETNAM LUNAR NEW YEAR # CHILD FARE 4-10 YEARS (FROM 11 YEARS AS ADULT) # CHILD UNDER 4 YEARS = FREE (SHARE ROOM WITH+ PARENTS) # CHILD 4 TO 10 NO BED = 50% FROM ADULT # CHILD 4 TO 10 TWIN SHARE = 75% FROM ADULT | | | | | | | | | | | | | | |

TOUR PROGRAM :

Day 1 : HA NOI HANOI ARRIVAL (No meal)

Upon Arrival at NoiBai international airport, meet up our guide and driver, then transfer to hotel for check-in. Overnight at hotel in Ha Noi.

Day 2 : HA NOI – HA LONG (B, L, D)

Visit Ho Chi Minh Mausoleum outside and take photo. Transfer to Ha Long city. Enjoy an interesting 3-hour drive to HalongCity, visitors will see the rich farmlands, water buffalo and people at work. Arrive in Ha Long wharf at noon. Take a boat trip to visit Ha Long Bay- a world heritage site. Great photo opportunities of shaped islands like Dog island, Incense Burner island, Fighting Cock island and so on. Visiting Sung Sot cave or ThienCanh Son cave. Enjoy sunset. After dinner, relax, drinking or fishing at your pleasure before spending a night on board. Overnight on cruise.

Day 3: HA LONG – HA NOI (B, Brunch or Lunch, D)

Enjoy morning with cake, tea or coffee. More cruising toward ilets of Man’s head, Tortoise and visit Hidden cave by a small bamboo row-boat. Cruising through BaiTu Long bay and heading back to Ha Long pier. Check out. Have buffet brunch or lunch. Return to the wharf at noon. Pick up then transfer back to Ha Noi. Take a short city tour, visit to the historic Old Quarter of Hanoi with 36 streets named after the goods once sold there. Visit HoanKiem Lake, an oasis of calm right in the heart of the city. Overnight at hotel in Ha Noi.

Day 4: HA NOI - SAPA (B/L/D)

Transfer to Sapa. Enjoy an interesting 5-hour drive to Sapa, visitors will see the terraced rice field, gorgeous mountains and people at work. Arrive in Sapa at noon. After lunch, take to Cable Car Station and spend 20 minutes with cable car to enjoy the spectacular scenery. Reach the altitude of 2800 meters, you have a good time to see the view and take photos, visit pagoda the spiritual destinations and trek up to 600 steps you will reach the peak of Fansipan - the Roof of Indochina. (Spend about 1,5 hours for hiking and taking photos). Come back to Cable Car Station and return to Sapa town. Overnight in Sapa.

Day 5: SAPA – HA NOI (B/L/D)

Transfer to visit Lao Chai - minority village of the H'Mong people and Ta Van–minority village of Dzay people. Enjoy natural landscape and local people life. Back to Sapa town for lunch. Transfer back to Ha Noi. Overnight in Ha Noi.

DAY 6: HANOI AIRPORT DEPARTURE (B/-/-)

Departure day. At leisure until transfer to airport for next destination.

RATE TOUR INCLUDED:

- + Accommodation: Twin or Double Sharing Room with breakfast
- + Private transportation as mentioned in program
- + Sharing boat trip in Ha Long (private cabin)
- + Entrance fees
- + Meal on tour as mention
- + English speaking guide
- + Mineral water (02 bottles/adult/day)

RATE TOUR EXCLUDED:

- + Air ticket(domestic air international ticket)
- + Visa to Vietnam (if any)
- + Drinks & personal expenses.
- + Tip for guide and driver (USD3-5/PAX/DAY)
- + Travel Insurance
- + All the things are not mentioned in the program.

CANCELLATION POLICY:

- +All confirmed bookings whether cancelled, amended, postponed, delayed or similar will be treated under the company's cancellation policy.
- +Greater than 30 days prior to departure = 30% of full amount
- +Between 29 days and 15 days prior to departure = 50% of full amount
- +Between 14 days and 07 days prior to departure = 100% of full amount

Should you have any further information, please don't hesitate to contact me.

" Wonderful Indonesia & Vietnam " www.phannguyen-tour.com

" We Would Love To Have You Visit Soon "

Thanks & Best regards

Mr. Lukdy

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